





Responses to climate resolutions

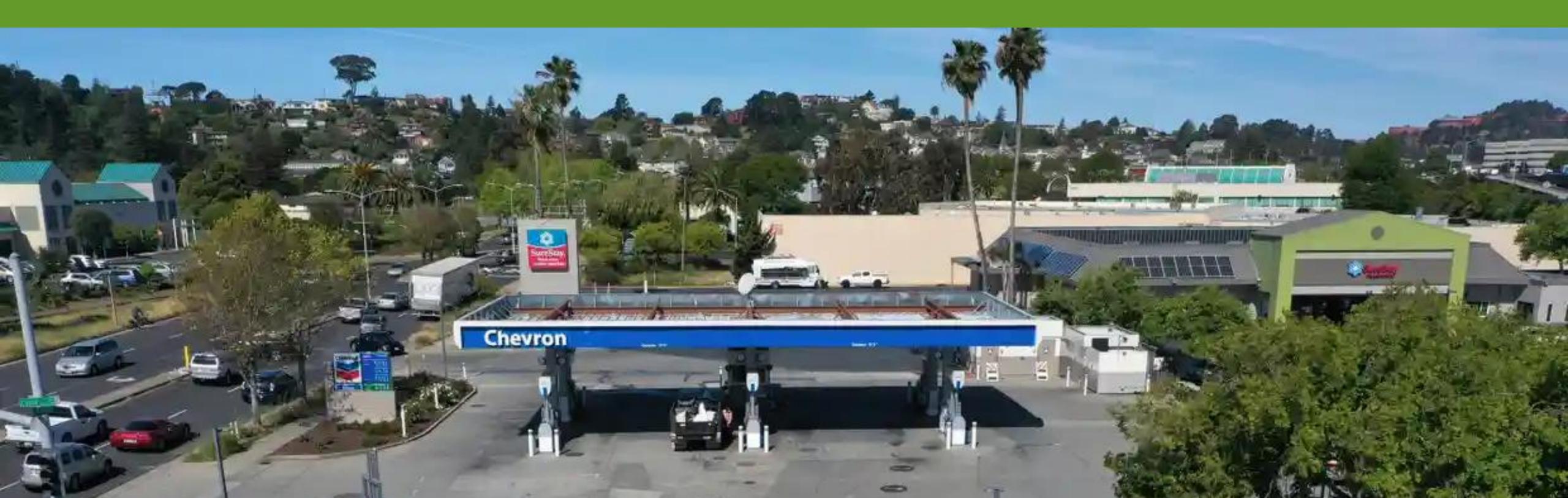
Thanks to investors'
votes, 5 oil majors
reluctantly accepted
accountability
for Scope 3
(product emissions).

X = against

	Companies' advice to shareholders	Scope 3 Ambitions
Shell	"unreasonable"	28 November 2017
equinor	"[no] engagement with end users"	6 February 2020
bp	"BP does not control [Scope 3]"	12 February 2020
PHILLIPS 66	"unnecessary"	30 September 2021
Chevron	"Chevron's actions [] are appropriate"	11 October 2021

theguardian

Follow This leads investor rebellions to tackle global heating



Climate Resolutions Shell



Top 10 Dutch investors

√ for

abstain

x against

no shares

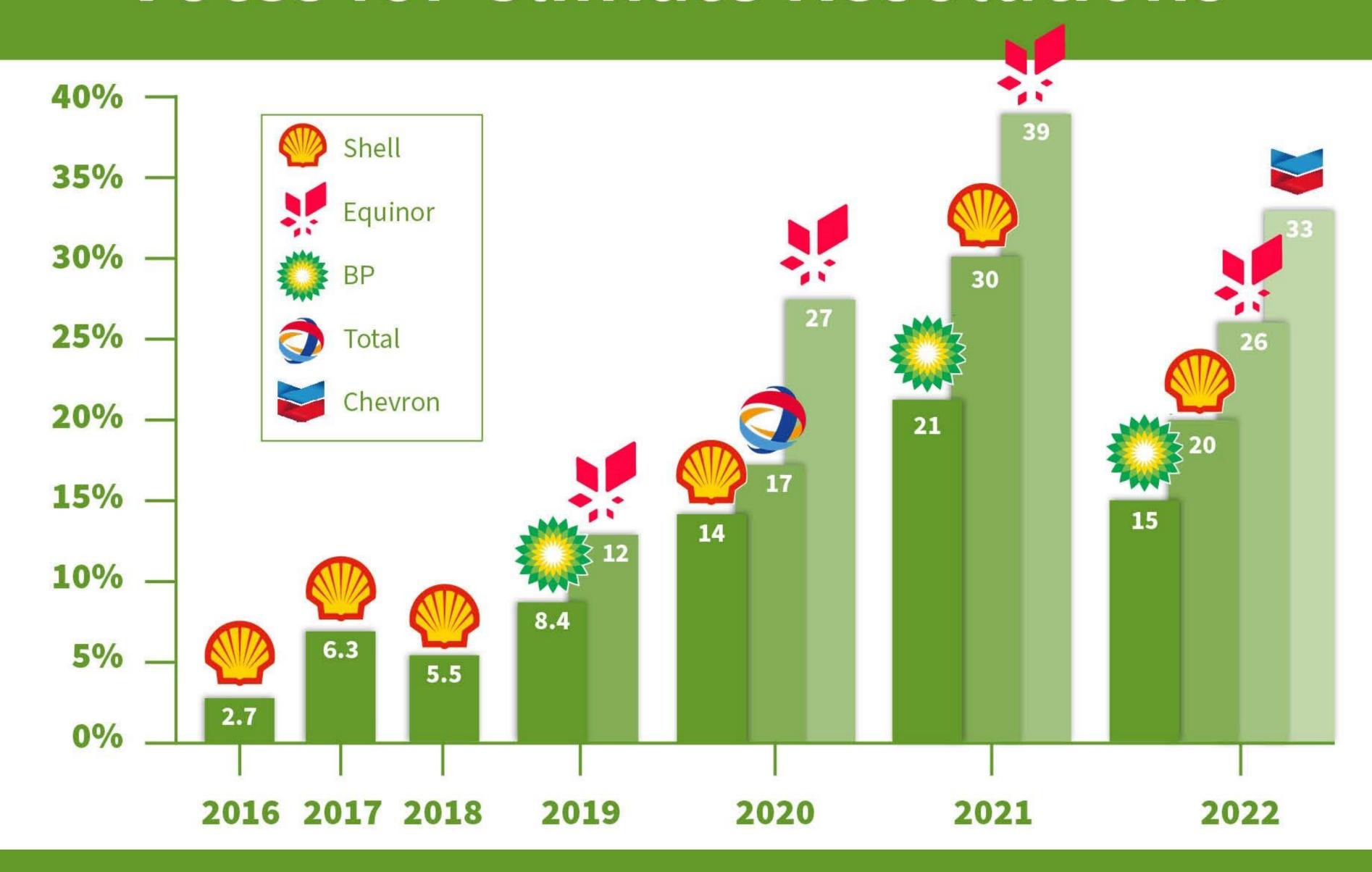
		Shell						
Investor	Total Assets	2016	2017	2018	2020	2021	2022	
apg	€ 627 billion	×	×	0	0	0		
ZEGON	€ 388 billion	×	0	/	/	/	/	
NN investment partners	€ 301 billion	×	0	/	\	\		
PGGM	€ 273 billion	×	0	0	0	/		
achmea		√	V	0	\			
	€ 220 billion		×		0			
ROBECO	€ 201 billion	×	×	0		0		
MD	€ 130 billion	0	✓		/	/		
VAN LANSCHOT KEMPEN	€ 99 billion	×		/	0	0	\	
Blue Sky Group	€ 25 billion	×			\	\		
actiam	€ 22 billion		\	\	\			



Votes for Climate Resolutions

Shareholders
support the company
to set Paris-consistent
targets for all emissions
(Scope 1, 2, and 3*)

* Scope 3 = product emissions
Total: filed by institutional investors
Equinor: excluding government shares
Chevron: 1 of 6 resolutions in the US
that received 17% to 42%





Shell's response to the Follow This climate resolution



2016

"unwise"

2017

"unreasonable"

2018 - 2021

"unnecessary"

2022

"unrealistic"



SATIE framework

Five crucial steps to full Paris-alignment

- S Shareholders vote for emission reduction targets, crucially including Scope 3.
- A Company sets Ambitions covering Scope 3,
- T advances these into Paris-consistent Targets,
- I that lead to Paris-consistent Investments,
- **E** that result in absolute **Emission** reductions on a 1.5°C pathway.

	5				
	Scope 3	Ambitions	Targets	Investments	Emissions
			×	×	×
bp			×	×	×
TotalEnergies			×	×	×
ExonMobil		×	×	×	×
Chevron			×	×	×
equinor			×	×	×
ConocoPhillips		×	×	×	×
			×	×	×
PHILLIPS 66			×	×	×
Valero		X	×	×	×

